### AGREEMENT:

Made this \_18<sup>th</sup>\_ day of February, 2016 between Nichols College of Dudley ("Nichols"), Massachusetts, and Massachusetts School of Law of Andover ("MSLAW"), Massachusetts.

#### PURPOSE:

The purpose of this agreement is to provide the mechanism by which students from Nichols and MSLAW may attend classes at either institution and use credits from those classes towards a Masters of Business Administration (MBA), Masters of Organizational Leadership (MSOL), Masters in Accounting (MSA), Juris Doctor (JD) or pursue a dual Masters/JD Degree. This agreement by Nichols and MSLAW recognizes that common objectives, content, and student competencies exist in programs in specific disciplines common to both institutions. Based on the identification of common course content and competencies, an appropriate arrangement can be made for students to pursue course work at Nichols and MSLAW and to be awarded a MBA, MSOL, or MSA from Nichols and/or a JD degree from MSLAW upon completion of his or her studies at these institutions.

#### CONDITIONS FOR ARTICULATION:

The following conditions of articulation are hereby set forth:

- 1. The students eligible for participation in this dual program must meet all admissions requirements and be enrolled at either Nichols or MSLAW, as matriculated students in good standing.
- 2. All eligible students may enroll and take classes that are offered by either the MBA, MSOL or MSA programs at Nichols or JD program at MSLAW. Students may transfer nine (9) credit hours of course work taken at either institution for course credit towards the MBA, MSOL, MSA or JD degrees.
- 3. The courses offered in the MBA program which are eligible for transfer credit are: BUS 615 Business Communication, BUS 620 Cultural Awareness in Global Business Today, BUS 625 Current Trends in Leadership, MBA 710 Managerial Finance, MBA 715 Operations Management and Cost Control I, MBA 720 Operations Management and Cost Control II, MBA 740 Creative Decision Making, MBA 741 Group Benefits Management, MBA 750 Problem Solving and Analysis, MBA 752 Advanced Project Management.
- 4. The courses offered in the MSOL program which are eligible for transfer credit are: BUS 615 Business Communication, BUS 620 Cultural Awareness in Global Business Today, BUS 625 Current Trends in Leadership, MSOL 705 The Leadership Experience, MSOL 710 Change and Innovation Management, MSOL 720 Competition, Innovation and Strategy, MSOL 725 Individual, Team, Manager, Mentor, Leader.

- 5. The courses offered in the MSA program which are eligible for transfer credit are: BUS 615 Business Communication, BUS 620 Cultural Awareness in Global Business Today, BUS 625 Current Trends in Leadership, MSA 705 Business Environment and Systems Assessment, MSA 710 Ethics, Law, and Forensic Accounting, MSA 715 Financial Accounting and Reporting, MSA 720 Advanced Financial Accounting, MSA 725 Auditing, MSA 730 Current Trends in Accounting.
- The courses offered in the Juris Doctor program and eligible for transfer credit are:
  - a. Towards the MBA: Administrative Law, Business Associations, Business Litigation, Contracts Law, Copyrights and Trademarks, Corporate In-House Counsel, Education Law, Entrepreneur Law, Employment Discrimination Law, Environmental Law, Health Care Law, Human Resource Law, Insurance Law, International Law, Labor and Arbitration, Land Use Law, Massachusetts Workers Compensation, Products Liability, Uniform Commercial Code.
  - b. Towards the MSOL: Alternative Dispute Resolution, Business Negotiations and Agreements, Collective Bargaining and Arbitration, Creating and Representing New Businesses, Drafting Contracts I, Drafting Contracts II, Drafting and Prosecuting Patent and Trademark Applications, Human Resource Law, Interviewing and Counseling, Mediation, Conciliation and Negotiation.
  - c. Towards the MSA: Bankruptcy Law, Corporate and Business Finance, Corporate Taxation, Estate Taxation, Individual Taxation, Federal Income Tax, Gift and Estate Tax, International Finance, Real Estate Finance and Conveyancing, Real Estate Taxation, Securities Regulation.
- 7. Students must achieve satisfactory grades for these courses. In no event will a grade lower than a C be considered a satisfactory grade which is eligible for transfer credit. A cumulative G.P.A. of 3.0 or higher is needed for graduation at Nichols and 2.0 at MSLAW. If the student falls below the required G.P.A., the student is put on probation.
- 8. The student who decides to pursue a dual degree or a second degree after having completed the MBA, MSOL, MSA or JD degree must apply using normal application procedures and meet all applicable deadlines, however, the application fee will be waived provided the student had satisfactory grades as defined in paragraph 7 above. MSLAW does not require students to take the LSAT as part of the application process. Nichols does not require the GMAT as part of the application process.

- 9. The student who chooses to pursue a joint degree while enrolled at either NICHOLS or MSLAW should submit a completed application to the respective institution. A certified copy of the student's transcript should accompany the application.
- 10. MSLAW and NICHOLS agree to waive the application fee for students applying to either institution pursuant to the dual degree program.
- 11. At the request of a student, a Dean of Academic Administration (or the equivalent) will evaluate the student's qualifications and certify that the student has satisfactory grades as defined in paragraph 7 above. The Dean will then forward an appropriate recommendation for admission to the other institution based on the stated conditions in the Articulation Agreement. In making this recommendation, the Dean of Academic Administration will consider the student's moral character and the academic promise as a factor in arriving at a recommendation.
- 12. Upon receipt of the student's application and the Dean of Academic Administration's certification, and favorable recommendation, and finding that the conditions set forth in this agreement have been met, the graduate program will admit the student as a regularly matriculated student eligible to pursue his or her graduate degree, unless there are compelling reasons why that recommendation should not be followed.
- 13. This agreement shall commence upon the date of execution of this agreement and shall continue until such time as the agreement is terminated by either of the parties.
- 14. This agreement may be terminated in whole or in part by either party giving a full year's notice in writing to the other party. However, such termination shall not take effect with regard to students already enrolled, until such time as those students have completed their respective course of study in either institution.
- 15. Each school will charge students its normal tuition and fees and will keep the entirety of theses funds.
- 16. Students wishing to receive either the MBA, MSOL or MSA from Nichols or the JD from MSLAW under this agreement must meet the normal application deadlines and pay the normal graduation fees. Students in this program will be eligible for graduation after completing their course of study and satisfying all graduation requirements.

Paula M. Colby-Clements Director of Admissions Massachusetts School of Law

Date

Kerry Calnan

**Executive Director** 

Division of Graduate & Professional Studies

Nichols College

Date