## ARTICULATION AGREEMENT MASSACHUSETTS SCHOOL OF LAW/NICHOLS COLLEGE

#### AGREEMENT:

Made this 10 day of 119, 2024, between Nichols College of Dudley ("Nichols"), Massachusetts, and Massachusetts School of Law of Andover ("MSLAW"), Massachusetts.

#### PURPOSE:

The purpose of this agreement is to provide the mechanism by which students from Nichols and MSLAW may attend classes at either institution and use credits from those classes towards a Master of Business Administration (MBA), Master of Organizational Leadership (MSOL), Master in Accounting (MSA), Juris Doctor (JD) or pursue a dual Masters/JD Degree. This agreement by Nichols and MSLAW recognizes that common objectives, content, and student competencies exist in programs in specific disciplines common to both institutions. Based on the identification of common course content and competencies, an appropriate arrangement can be made for students to pursue coursework at Nichols and MSLAW and to be awarded an MBA, MSOL, or MSA from Nichols and/or a JD degree from MSLAW upon completion of his or her studies at these institutions.

#### CONDITIONS FOR ARTICULATION:

The following conditions of articulation are hereby set forth:

- 1. The students eligible for participation in this dual program must meet all admissions requirements and be enrolled at either Nichols or MSLAW as matriculated students in good standing.
- All eligible students may enroll and take classes offered by either the MBA, MSOL, or MSA programs at Nichols or the JD program at MSLAW. Students may transfer nine (9) credit hours of coursework taken at either institution for course credit towards the MBA, MSOL, MSA, or JD degrees.
- 3. The MBA program courses eligible for transfer credit are BUS 615 Business Communication, BUS 620 Cultural Awareness in Global Business, BUS 625 Current Trends in Leadership, MBA 710 Managerial Finance, MBA 715 Operations Management and Cost Control I, MBA 720 Operations Management and Cost Control II, MBA 740 Creative Decision Making, and MBA 750 Problem Solving and Analysis
- The MSOL program courses eligible for transfer credit are BUS 615 Business
  Communication, BUS 620 Cultural Awareness in Global Business, BUS 625 Current
  Trends in Leadership, MSOL 722 Strategic Innovation and Change Management, and
  MSOL 730 Organizational Leadership.

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- 5. The MSA program courses eligible for transfer credit are MSA 740 Internal Control Systems Audit, MSA 743 Professional Accounting Research & Policy, MSA 746 Current Issues in Accounting, MSA 748 Employee Engagement, MSA 741 Critical Thinking for Accountants, MSA 742 Auditing through Information Systems, MSA 744 Negotiation and Conflict Resolution for Accountants, MSA 745 Data Visualization & Business Intelligence, and MSA 747 The Future of Data and Analytics
- 6. The courses offered in the Juris Doctor program and eligible for transfer credit are:
  - a. Towards the MBA: Administrative Law, Business Associations, Business Management, Business Litigation, Contracts Law, Copyrights and Trademarks, Corporate In-House Counsel, eCommerce and Cybercrimes, Education Law, Entrepreneur Law, Employment Discrimination Law, Environmental Law, Health Care Law, Human Resource Law, Insurance Law, International Law, Labor and Arbitration, Land Use Law, Massachusetts Workers Compensation, Products Liability, Project Management, Uniform Commercial Code.
  - b. Towards the MSOL: Alternative Dispute Resolution, Business Negotiations and Agreements, Collective Bargaining and Arbitration, Creating and Representing New Businesses, Drafting Contracts I, Drafting Contracts II, Drafting and Prosecuting Patent and Trademark Applications, Human Resource Law, Interviewing and Counseling, Mediation, Conciliation and Negotiation.
  - c. Towards the MSA: Bankruptcy Law, Corporate and Business Finance, Corporate Taxation, Estate Taxation, Individual Taxation, Federal Income Tax, Gift and Estate Tax, International Finance, Real Estate Finance and Conveyancing, Real Estate Taxation, Securities Regulation.
- 7. Students must achieve satisfactory grades for these courses. In no event will a grade lower than a C be considered satisfactory and eligible for transfer credit. A cumulative G.P.A. of 3.0 or higher is needed for graduation at Nichols and 2.0 at MSLAW. If the student falls below the required G.P.A., the student is put on probation.
- 8. The student pursuing a dual degree or a second degree after completing the MBA, MSOL, MSA, or JD degree must apply using normal application procedures and meet all applicable deadlines. However, the application fee will be waived, provided the student had satisfactory grades as defined in paragraph 7 above. MSLAW does not require students to take the LSAT as part of the application process. Nichols does not require the GMAT as part of the application process.
- The student pursuing a joint degree while enrolled at either NICHOLS or MSLAW should submit a completed application to the respective institution. A certified copy of the student's transcript should accompany the application.

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- 10. MSLAW and NICHOLS agree to waive the application fee for students applying to either institution pursuant to the dual degree program.
- 11. At a student's request, a Dean of Academic Administration (or the equivalent) will evaluate the student's qualifications and certify that the student has satisfactory grades as defined in paragraph 7 above. The Dean will then forward an appropriate recommendation for admission to the other institution based on the stated conditions in the Articulation Agreement. In making this recommendation, the Dean of Academic Administration will consider the student's moral character and academic promise to arrive at the recommendation.
- 12. Upon receipt of the student's application and the Dean of Academic Administration's certification, and favorable recommendation, and finding that the conditions outlined in this agreement have been met, the graduate program will admit the student as a regularly matriculated student eligible to pursue his or her graduate degree, unless there are compelling reasons why that recommendation should not be followed.
- 13. This agreement shall commence upon the date of execution of this agreement and shall continue until such time as the agreement is terminated by either of the parties.
- 14. This agreement may be terminated in whole or in part by either party giving the other party a full year's written notice. However, such termination shall not take effect regarding students already enrolled until they have completed their respective course of study in either institution.
- 15. Each school will charge students its normal tuition and fees and will keep the entirety of these funds
- 16. Under this agreement, Students wishing to receive either the MBA, MSOL, or MSA from Nichols or the JD from MSLAW must meet the normal application deadlines and pay the normal graduation fees. Students in this program will be eligible for graduation after completing their course of study and satisfying all graduation requirements.

Director of Admissions and Marketing

Massachusetts School of Law

Borgial Ph.D.

Nichols College

7/15/24

7/10/24